#### THE INS AND OUTS OF DOCUMENTATION & 5-PLATFORMS OF SUCCESSFUL RECOVERY AUDITS CONTRACTOR (RAC)

Why reviews happen

Who reviews your paperwork Identify red flags

- · What to look for in billing
- · What's trending
- · Similarities and differences of:
- o OP-Medicare B
- o Inpatient
- o Medicare A
- о НН
- o And more

#### THREE KEY AREAS TO REMEMBER TO **AVOID DENIALS**

Qualified clinician Skilled level of care Medical necessity

#### INTERACTIVE CASE STUDIES FOR **AVOIDING DENIALS**

Case #1: CHF exacerbation

Case #2: fall with pain Case #3: ROM

Case #4: incontinence management

#### **EVERYTHING YOU NEED TO KNOW ABOUT** THE APPEAL PROCESS

What to do when additional documentation request (ADR) occurs

- Sample ADR
- The appeals process and timeline
- RAC, MAC, OIC, ALJ, Council, Judicial Review

# DOCUMENTATION

The 5-platforms for faster yet more efficient reporting

Reduce unnecessary or over-documentation Tips and tricks to remember

#### **INTERACTIVE CASE STUDIES OF** SUCCESSFUL DOCUMENTATION

Case #1: joint mobilization

Case #2: gait/mobility therapy exercise

Case #3: transfer training

Case #4: class discussion of real-life examples

#### **CODE OF ETHICS – HOW DOCUMENTATION RELATES**

Purpose of the code (law vs. ethic)

- · How the right documentation is the right thing to do
- · How the code protects you, your patients, and your profession

Define each principle

- Standards of conduct for each principle
- Actual ethical examples of each principle
- Case studies

Case studies of ethical practices

#### STEPS FOR REPORTING

Compliance

License

Corporate reporting vs. individual reporting

# Who Should Attend

Physical Therapists • Physical Therapy Assistants • Occupational Therapy • Occupational Therapist Assistants • Speech Language Pathologists • Nurses • Nurse Practitioners • Coding and Billing Personnel Medical Records Personnel

# Live Seminar & Webcast Schedule (Times Listed in Central)

7:30: Registration/Morning Coffee & Tea 8:00: Program begins

**11:50 - 1:00:** Lunch (on your own)

**4:00:** Program ends

There will be two 15-min breaks (mid-morning & mid-afternoon). Actual lunch and break start times are at the discretion of the speaker. A more detailed schedule is available upon request.

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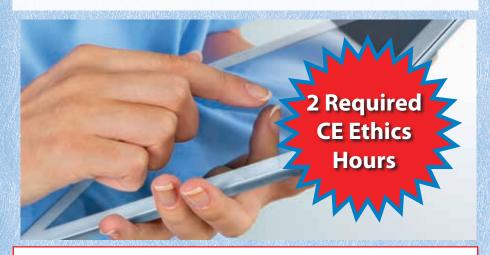
# **Documentation Success** in 5 Minutes or Less

The Platforms to Demonstrate Medical Necessity. Maximize Reimbursement & Eliminate Paybacks



# **Documentation Success in 5 Minutes or Less**

The Platforms to Demonstrate Medical Necessity, Maximize Reimbursement & Eliminate Paybacks



- Defensible documentation in 5 minutes or less
- Become the go-to resource for how to document efficiently, effectively, and ethically
- Build a business that can easily pass random ADRs
- Demonstrate ethical expertise through application of documentation

**Shoreview, MN •** Thursday, November 7, 2019

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# **Documentation Success in 5 Minutes or Less**

Treating patients is your passion. But if you're like me, the only hindrance to that passion is the time-consuming task of documentation.

The system you use to document supposedly makes this task easier with checked boxes and drop-down choices, but may hinder your skills and dampen your passion. You find yourself spending longer documenting all your sessions at the end of the day instead of in real-time. You become frustrated, sloppy, and burnt-out as the day begins to bleed together and you forget objective and subjective data. By doing so, your plan of care suffers, outcomes aren't efficiently met, and you run the risk of increased pay-backs or audits to payer sources, including CMS.

But by learning the 5 platforms of documentation that I will share with you, you can spend 5 minutes or less during the actual treatment session documenting without reducing any hands-on time with your patient.

In addition, you will receive 2 required ethics hours to ensure you are documenting at the highest standard and protecting your clinical practice through real examples.

The secret is simple – so sign up today to avoid wasting time documenting incorrectly and return to your passion of treating patients successfully.

## Speaker

TRENT BROWN, MOT, OTR/L, ATP, BCG, is a practicing therapist in Utah and is 1 of 36 credential holders of a board certification in gerontology (BCG) from the AOTA. Mr. Brown also holds a certification as an assistive technology professional (ATP) from RESNA. He completed his undergraduate and graduate work at the University of Utah. Currently, he is employed by the Department of Health to develop, implement, and operate healthcare quality improvement programs and has authored multiple laws to legislate improved patient care. Mr. Brown has over 14 years of clinical experience in skilled nursing, transitional care, acute, and home health. Recently, he served as the VP for the UOTA where he co-authored SB 131 advancing OT practice in the state of Utah and has received multiple awards for his clinical, academic, and legislative work. Mr. Brown is an Adjunct Professor at the University of Utah and has been instructing since 2007. He has provided courses for thousands of clinicians throughout the country in conferences, private settings, and specialty conferences. Mr. Brown is a master clinician and lecturer on a myriad of topics including joint arthroplasty, core strengthening, documentation, aging, functional mobility, ethics, and fall reduction. He has also been a keynote speaker at multiple events throughout the country.

Financial: Trent Brown is an adjunct professor at the University of Utah. He receives a speaking honorarium from PESI, Inc. Non-financial: Trent Brown is a credential holder of a board certification in gerontology (BCG) from the AOTA

# **Objectives**

- 1. Classify how payers review documentation, who reviews documentation, and the general process of
- 2. Outline the three documentation areas reviewed including good and bad examples in all three areas.
- 3. Critique the platforms required for documentation, how to avoid review, and what to do if a review is
- 4. Complete actual documentation examples with common therapeutic treatments utilizing the
- 5. Explore each ethical principle in the code, the standard of conduct, and application of each principle through case studies.
- 6. Communicate the steps for reporting an ethics complaint or a compliance concern.



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